

# Tourism Impact



In 2015,

25.2 Million Visitors





14.8 MILLION DAY TRIPS

10.4 MILLION OVERNIGHT TRIPS

Spent \$5.4 Billion.

Food &
Beverage 28%

Activities of Special Interest
5% of Overnight
L% of Day
Reported Brewery

IN TOTAL, Baltimore's tourism industry in CY2015 was responsible for:



\$9.9 BILLION in total tourism industry sales





Activity generating \$1.4 BILLION in taxes and fees, including













Schools

Healthcare



=MS



And saving \$660 in personal tax contributions
PER BALTIMORE HOUSEHOLD

Tourism Impact Sources: Longwoods International, Tourism Economics

Iours/Beer

Tasting

Tourism is Economic Development

## How are we telling the story?



# Destination Building PR

Culinary & Craft Beer Influenced Accolades

#### **USA TODAY – April 2017**

Ranked Baltimore One of Five Underrated Food Cities on the East Coast

#### **DK Travel – November 2016**

Named Baltimore one of the USA's Best Under-the-Radar Beer Destinations

### Wine Enthusiast – July 2016

Named Baltimore one of 2016's Top Under-the Radar Food Towns

#### **Thrillist - December 2015**

Baltimore among America's Most Criminally Overlooked Beer Cities

#### Food & Wine Magazine – May 2017

20 Memorial Day Weekend Getaways and Day Trips Across the Country

#### Domino Magazine – May 2017

Weekend Travel Guide: Baltimore's Must-Visit Sites

### Conde Nast Traveler - March 3, 2017

Baltimore one of 6 U.S. Cities to Watch in 2017

## TASTE Baltimorés TRANSFORMATION

With equal parts innovative eats and alluring ambiance, the city's restaurant renaissance adds chef-driven concepts, inventive food halls and artisanal neighborhood eateries to its Chesapeake specialties.













Baltimore, vou're as the backdrop." Greg Brown Land of Kush

Five-Time James Beard AAHS Five-Star Forbes Four-Star Award

and serve worldwide

quests."

Ondy Wolf

AAA Four-Star

best of Maryland, a state America's foundation deal to offer - from the Employs and oversees scholarships for Baltimor

city youth in the hospitality Works with Farm Alliance helping urban farmers sell "No Kid Hungry" campaign

bountiful farms" Bryan Voltaggio Finalist on "Top Chef" & Top Chef Masters Raised nearly one million dolkars to support the

Five-Time Medal Winner. Great American Beer Festiva Bronze Medal Winner World Beer Cup Voted Maryland's Sexiest

**&** From great brewery

taprooms to unique

Brewer six years in a row

bars and restaurants ingredients and that are pairing producers surrounding amazing food with us It's a vibrant food amazina beer. system that I care deeply it's all here." about supporting with Kevin Bodger my restaurants\* Union Craft Brewing Spike Gjerde Woodberry Kitchen

> 2015 Winner. James Beard Foundation's Best Chef. Mid-Atlantic

the most incredible

KE NO MISTAKE, HERE'S A FOODIE

FOOT IN



that already has a great

Chesapeake Bay to our

#### BOOKMAKERS' TERRAPIN

INGREDIENTS

2 oz. Pikesville Rye 110

#### DIRECTIONS



Taste more

Dine your way through neighborhoods like Harbor East, Little Italy, Mt. Vernon. Hampden, Fell's Point, Federal Hill and many more. Find your perfect meal at

**BALTIMORE.ORG** 



2-page Advertising Spread: Tastemakers New York Times "T" Magazine, Travel + Leisure, Food & Wine and Real Simple



### **Convention & Meeting Sales**

Makers & Innovation as a core vertical industry



Overnight Attendees: 2,250

Day Attendees: 834 Room Nights: 4,069 DIRECT EIC: \$2.2

Million



April 3 - 61 2017 BALTIMORE

Attendees\*: 1,400 Room Nights: 1,433 DIRECT EIC\*: \$1.04

Million

\*Estimated. Actualized information TBD



Coming to Marriott Waterfront *Hotel* Jan-February 2018

